



Dear Sirs:

CRECEX was founded on 1952, in San José, COSTA RICA, and since that date has worked promoting and increasing Costa Rica's foreign trade worldwide. Our chamber has unfolded intense business activity, so that, as a non profit union group, Costa Rican expand its foreign trade.

### **DEPARTMENT OF FOREIGN COMMERCE**

The fundamental objective of the department of Foreign Trade is to project itself as a service of outsourcing to all companies associated to CRECEX, which can provide business contacts abroad, search for products, tariff counseling, advising on registration procedures for importing, assessment of market opportunities, among others.

One of the most remarkable activities has been to promote Commercial Missions. We receive commercial missions from abroad and we take participants on commercial missions abroad too.

### **SERVICES FOR FOREIGNERS: business agendas, list of contacts, information of products in Commercial Opportunities Bulletin**

#### **1. Business Agenda:**

¿**What is a B.A.?** The Business Agenda is a service that CRECEX provides to any foreign company willing to promote its product or service in Costa Rica.

¿**Why it's useful?** It's an effective mean to contact the people who are really interested in acquiring your products/services, for distribution or representation.

¿**How it works?** You just have to make the requirement with sufficient time prior to your visit, fill in and submit a profile of your company.

The meetings could take place in our facilities (for less than 5 foreign companies); you could also visit the enterprises of your interest, according to the B.A.

We suggest having the meetings from 9:00 am until 12:00 md and from 1:00 pm until 5:00 pm.

Based on our experience, the market request for the product/service and the possible number of consumers, we offer between 6 to 10 Business meetings.

## **2. List of Contacts:**

Provide a list of Costa Rican companies according to your requirements, this includes: name of the company, contact person, phone number, fax number, web page.

## **3. Commercial Opportunities Bulleting:**

Publish brief information of your products/services in our Commercial Opportunities Bulletin (BOC). This bulletin is sent monthly to our more than 500 members.

### **You may contact us through:**

[kespinoza@crecex.com](mailto:kespinoza@crecex.com) Karina Espinoza S./Commercial Director  
[mvargas@crecex.com](mailto:mvargas@crecex.com) María Vargas C./Foreign Trade Department Director  
Phone: (506) 2 253-0126, Ext. 110 and 112.

*it will be a pleasure to help you!*